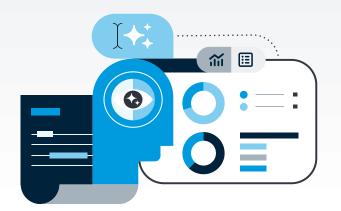


Turn Your Firm's Deal Data Into Market Insights That Drive Client Value



Your firm's collective experience has been locked away in deal documents, until now. With Litera's new GenAl solution, Foundation Insights, any firm can create an easily searchable deal point database and gain insights to complex deal questions, turning your firm's experience into quantifiable client value in moments.



Turn Your Experience into Client Value

Foundation Insights unlocks vast firm experience data, giving firm the ability to show their knowledge in a quantifiable way to clients, answering questions like "what is market" in seconds.



Negotiation Intelligence

Pull from solid data for strategic negotiations with better outcomes for clients, such as where opposing counsel has started and ended up in the past on similar deals.



Precedent Locations

Easily find deal precedents that compare to current deals and find what's market. New deals are instantly accessible in the system, so you have your firm's most current data at your fingertips. Ò

Reduced Lift, Increased Accuracy

Free up resources and staff with Dragon's deal point database. Spend less time manually searching through mounds of data and identifying trends, and instead enjoy a 360° view of your firm's experience on all matter types with a simple search query.



No Question Too Complex

Gain critical deal knowledge quickly and easily with Insights' GenAI. Get the answers to complex legal questions in seconds, such as:

- "What deals over \$1bn EV have we done in the Tech sector for Private Equity on sell-side where there was a reverse break fee and an earn-out?"
- "Show me reverse break fees we have negotiated for the sellers in Private Equity deals over \$1bn EV in the tech sector which included an earn-out."



Gain a massive competitive edge in negotiations, proving value to your clients and winning more business with Litera's Foundation Insights.

roundation Insights		★ Ⅲ ○
	🖬 Market 🗉 Details	
185 M&A (Private) Deals	> Matter Fields	
All Filters Active Filters (3) Clear all ×	✓ Earnout	
	 Earlout 	
Filter by name Q	Earnout	Earnout Consideration
✓ Matter Fields	No 4	N/A 3
We Represented	Yes 3	Cash 1
Industry	· · · · · · · · · · · · · · · · · · ·	
Buyer		Cash, Stock 1
 Target 		Unknown 1
Seller Representative		
Deal Type Original Data		
Signing Date	Earnout Metric	Earnout Covenants
Separate Sign and Close?	Indeterminable 3	Run Consistent with Past 3
✓ Earnout	N/A 2	Practice
Earnout		
Earnout Consideration		
Earnout Number of Payments	Earnout - Acceleration on Change of Control	Earnout - Offset Indemnity Payments Against Earnout
Earnout Maximum Amount	• No 2	No 2
Earnout Period End Date	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
 Earnout Metric Earnout Covenants 	Yes 1	• Yes 1
Accleration on Change of Covenant		
Offset Indemnity Payments Against		
Purchase Price		
Nature of Consideration	> Purchase Price	
Base Amount Post Closing Purchase Price Adjustment		
Purchase Price Determination	> Rollover	
Is Working Canital Defined	✓ Representations	



Scan here to learn more about Foundation Insights